

May 18, 2004

To: Gov. Victor Atiyeh 519 S.W. Park, Suite 208 Portland, OR 97205

Gov. Atiyeh

It was very good to meet you. Thank you for the interview and photos for our magazine. I think the issue turned out rather well.

I have enclosed a few extra copies for your files. Let me know if you would like any additional copies.

It looks like I won't be able to attend the meeting on the 21st to thank you in person, but please accept a complimentary subscription to the Daily Shipping News.

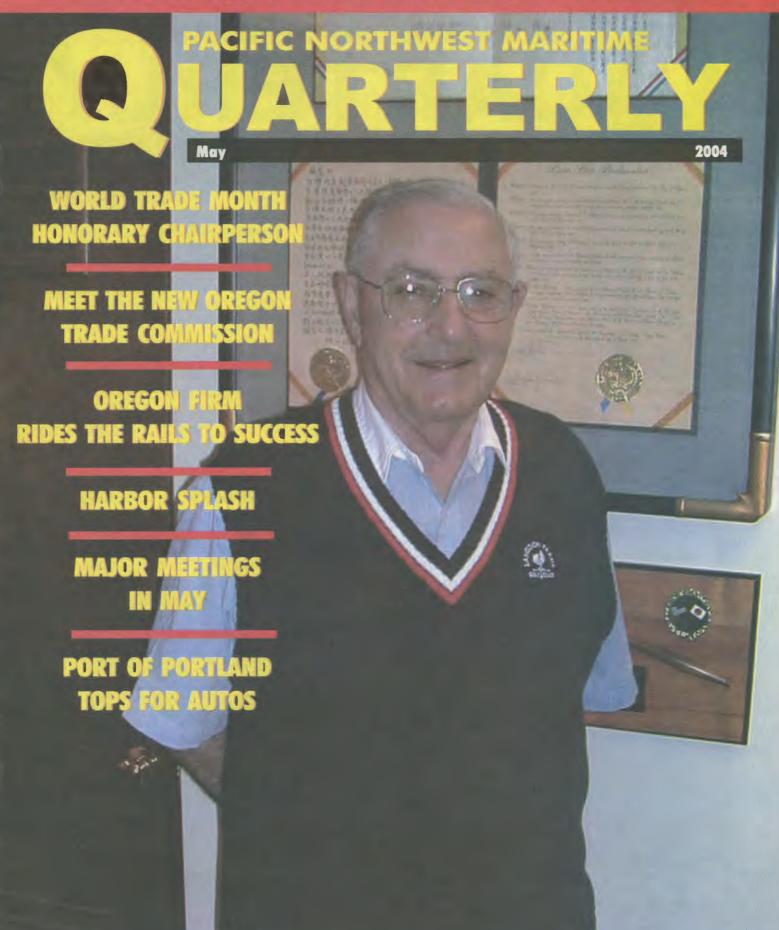
Thanks again.

Jim Egger Publisher

Daily Shipping News

Thank you for your business.

P.O. Box 1029 Camas, WA 98607 THE DAILY SHIPPING NEWS
Year 2004 World Trade Month Issue



PACIFIC NORTHWEST MARITIME UARTERLY

The Daily Shipping News presents the quarterly magazine for the Pacific Northwest transportation industry.



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Information on one of the largest industry social events of the year

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Past Oregon Governor Victor Atiyeh talks about the importance of trade to the state

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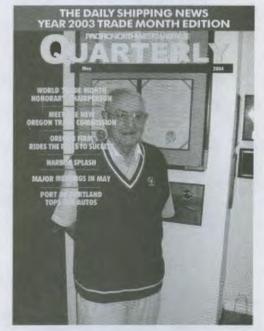
Port of Portland terminals were the top auto handlers on the West Coast in 2003

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Historic transportation photos provided by Hugh Ackroyd

On the Cover

Victor Atiyeh, governor of Oregon from 1979 to 1987 is this year's World Trade Month Honorary Chairperson



Victor Atiyeh elected in January, 1979

Past Oregon Governor blends business with politics

Ask past Oregon Governor Victor G. Atiyeh about Oregon's place in world trade, and he will point to the difference between when he took office as governor and when he left.

"When I became governor in 1979, world trade was not much of an issue. We were very provincial. Oregon wasn't really doing a heck of a lot," said Mr. Atiyeh. "There were some very bright people who got into trade and on their own were doing well but generally there wasn't much reach."

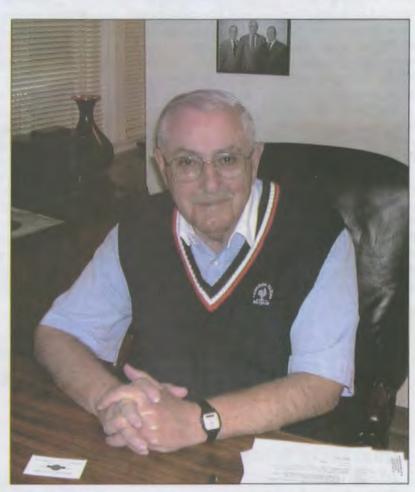
The whole idea of money exchanges, being able to ship and all the forms you had to fill out was way over the head of most people at that time, the governor explains.

When I left, continued Mr. Atiyeh, one out of six Oregon businesses were involved in international trade, this was cut in half from one out of 12 when I took office. "There was an excitement," added Mr. Atiyeh. "There was a feeling that now we're part of world trade."

Mr. Atiyeh served as Oregon's governor from January 8, 1979 to January 12, 1987. He also served as a member of the Oregon House of Representatives representing Washington County from 1959-1964 and as a state senator from 1965-1978.

He ran unsuccessfully for governor in 1974 but won four years later against incumbent Governor Robert Straub, attracting 55 percent of the vote. He was elected to his second term against current Oregon Governor Ted Kulongoski by the largest margin in 32 years, winning 61.6 percent of the vote.

During his two terms in office, Mr. Atiyeh launched a worldwide tourism initiative; lead successful international and domestic trade missions; opened Oregon's first overseas trade office in Tokyo; and signed a sister-state agreement with China's Fujian and Taiwan Provinces.



Past Oregon Governor Victor Atiyeh at his office in downtown Portland. The governor is currently president of Victor Atiyeh & Company, international trade consultants

"There was a maturity going on, added the governor, we reached the point where world trade was no longer a stranger. I was very upbeat on Oregon when I left office. Because I knew where we were in position to Washington, California, Arizona, Nevada... states we were competing against. I filled the gas tank for Neil Goldschmidt. I was dissapointed, however, that nobody ever went back to the gas station."

The governor's administration was successful in Continued on PAGE 10

Honorary Chairperson Governor Victor Atiyeh

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creating thousands of diversified jobs and attracting new industries to the state. He also helped to diversify and strengthen Oregon's timber-dependent economy.

"The government can't create jobs, but it can create the atmosphere for jobs," adds Mr. Atiyeh.

Governor Atiyeh fought for and supported federal legislation designating the Columbia River Gorge as a national scenic preservation area. Today, he supports the Columbia River navigation channel deepening project. "I think it ought to happen," said Governor Atiyeh, "I have no question about that."

Among his other accomplishments were improving state management, reforming workers compensation, and energy and economic development programs. His administration's priorities included property tax limitation, land use planning reform, renewed aid and commitment to higher education, continued emphasis on economic development, and establish-

ment of special programs for public safety in Oregon's fishing and lumber industries.

He also showed strong support for historic preservation and the Oregon Arts Commission. New laws against drunken driving were passed during the governor's administration. His Advisory Committee on DUI was effective in heightening public awareness of the seriousness of the drunk driving problem.

The governor's Commission on Aging sponsored the passage of the Senior Services Division which created a more supportive environment to Oregon's older citizens in getting necessary care and services. Mr. Atiyeh was instrumental in establishing Oregon Food Share, the nation's first

statewide food bank.
Because of his successful
efforts to enact laws against
racial harassment, He won
the Distinguished Public
Service Award of Oregon
B'nai B'rith and the highest
honor for public service
from the U.S. Department
of Justice. Today, when you
ask me were we are in
relation to world trade... I
say we're Ok, but were not
where we could have been.

"I have to admit," said Mr. Atiyeh, "Japan's economy went bad, the Korean economy went bad. But, on the other hand, the European community is bubbling along. Still there are opportunities in Europe and other parts of the world."

Our current governor seems to be serious about international trade, and I hope that continues to develop, adds Mr. Atiyeh.

Mr. Atiyeh was born on February 20, 1923 in Portland. He and his wife, Dolores, have two children. After attending the University of Oregon in Eugene for two years, he joined Atiyeh Brothers, the Portland rug and carpet firm his father had established at the turn of the century.

"I grew up in a family business," explains Mr. Atiyeh. "I'm more businessman than I am a politician."

Mr. Atiyeh currently serves on the Board of Directors of Atiyeh Brothers and is a consultant in the area of international trade. "I've always got something to do." he says. "I'm still open for business. I come to the office every day."

COMING UP NEXT...

The Pacific Northwest Maritime Quarterly brings you its Maritime Support Services issue

A special report covering services and businesses that keep the Maritime Industry moving



Scheduled for August in the

QUARTERLY PACIFIC NORTHWEST MARITIME