

April 7, 1986

*Henry*

MEMORANDUM

From: Jeff Lewis  
To: Gerry Thompson  
Subject: Atiyeh Accomplishments

Yes, I am still working on this project; yes, it is not finished; and yes, I have changed the format to be both an Atiyeh Report Card and an accomplishments document. Simple it is not--but it is coming together.

Material Gathering:

To highlight some of the governor's accomplishments, I have been working directly with state agencies to obtain the necessary information. For example, although the Department of Agriculture does not have export numbers that could be tied into to the Governor's trips abroad, they have provided me with some great information regarding their international marketing program and how that program has opened new markets for companies in Oregon. I have been talking with some of these companies to find out how much their individual businesses have increased because of the help from the Governor's Department of Agriculture.

For example, I have stories from four different Oregon-based companies that have said had it not been for the Oregon Department of Agriculture, they would not have been able to access the markets in Japan, Korea, and Hong Kong. Moreover, some of the companies have shared gross sales estimates with me. Frankly, its unbelievable. Let me cite you an example.

Superior Packing sells lamb to Japan. Prior to 1981 they had not been involved in the Japanese market. Today, after assistance from the Governor's Department of Agriculture, they are selling an average of 250,000 pounds of lamb annually. Further, they have also increased their sheep skin market. Currently, Superior is shipping approximately 15-20 containers of skins annually. This has resulted in sales of approximately \$1.5 million. Don Callahan said that their success is directly attributable to the help provided by the International Marketing program of the Department of Agriculture. I have put together three other examples to use to highlight how the Governor's directive that state agencies help businesses every way possible is being implemented.

Second, as I may have explained earlier, we will be able to show how much state lottery funding and Community Development Block Grant money has been sent to each county. You might look at the news clips from the Clatskanie trip which printed this chart for Columbia county.

Third, I have requested that the Department of Transportation Highway Division prepare a county-by-county listing of all the roads we have repaired in each county since 1979, as well as the money spent.

Fourth, EDD has been asked to submit material (see attached).

The Accomplishments project has taken more time than any of us anticipated. However, I would rather have a comprehensive draft to present you with, than simply bits and pieces.